



LOVE AUTO DETAIL

Website: https://lovesautodetail.com/ SEO & PAIDS ADS AUDIT

ABOUT DETAILERS MOVEMENT



Dear Joey,

Thank you for connecting with us here at Detailers Movement.

We are Jesse Karistianos, Managing Director and Edward Bews.

Ed, the owner from the UK, has have lived in Vietnam for 18 years. He is the owner of a system of 24 franchises under two brand names in Vietnam which he established in 2015.

We are exclusive distributors for IGL Coatings and manufacturer of Apeax PPF and Window Tint, we also own a dedicated training academy for PPF, Ceramic Coatings, Tint, Detailing, Marketing, and Business growth.

Our marketing team consists of 56 staff members, including SEO Experts, Ad managers, web designers, web developers, and content writers. All of who are in-house and have managed the digital strategies for our detailing and film businesses since 2016. They now also handle SEO and website management for detailers around the world.

The following content in these slides will cover an overview of your competitors in the area, as well as propose the best approach to grow your business through website and Ooganic SEO and paid Ads.







MARKET DEMAND





MARKET DEMAND BASED ON GEOGRAPHY

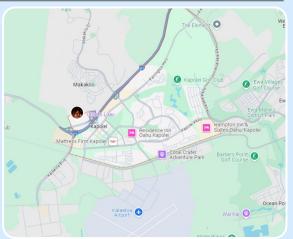


9

Your Area: Hawaii (KAPOLEI, HI | Waipahu, HI / Ewa Beach, HI / Waianae, HI)

o Area	13,7 mi ²
Population	~ 203.000
Number of cars	~ 45.000
Number of households	22.651
Average income	\$33.100





From the collected data, we concluded two key points:

- The average number of vehicles per household in your service area is 2 >> Indicates a high demand for auto detailing.
- The average income of citizens in your service area is higher than the national average, especially Kapolei, accounting for more than \$45,000 => These numbers indicates the ability to afford high-value services.

In terms of income, vehicle ownership, and population, the area of Kapolei, HI, Waipahu, HI, Ewa Beach, HI, and Waianae, HI in Hawaii represents a promising market for auto detailing services due to two key factors:

- 1. High demand
- 2. Growth potential for high-value auto detailing services



COMPETITION LEVEL - GEOGRAPHIC LOCATION



9

Your Area: Hawaii (KAPOLEI, HI | Waipahu, HI / Ewa Beach, HI / Waianae, HI)

Area	13,7 mi ²
Businesses providing Car Care Services	170 (Data from yelp)
Number of households	22.651

Kapolei, HI 96707 Auto Services ✓ More ✓ Yelp > Kapolei > Automotive > Auto Detailing Auto Detailing near Kapolei, HI 96707 Sort: Recommende Sponsored Results ① 91362 Komoh Street Shine Hawaii 4.5 (63 reviews) Car Wash Auto Detailing □ Locally owned & operated •
 □ 10 years in business
 □ "Efficient" - according to 3 users O "I made an appointment this morning and they had something available within a couple hour They made sure I was completely satisfied before I left...." more Responds in about 3 hours Get pricing & availab 236 locals recently requested a quote Turnup Hawaii Mobile Detailing

From the collected data, we can draw two conclusions:

- On average there are 12 auto detailing businesses per square mile.
- On average, one car care business serves 133 households.

Auto Detailing Auto Upholstery

Competition Level - Geographic Location - High

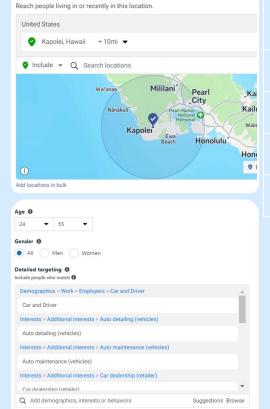


* Locations ()

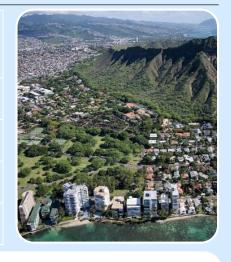
Narrow Audience

MARKET DEMAND ON THE FACEBOOK PLATFORM





Location	10 mile radius from Hawaii (KAPOLEI, HI) Waipahu, HI / Ewa Beach, HI / Waianae, HI
Age	24 - 55
Gender	All genders
Interests Or Behavior	People interested in car care topics
Estimated audience size	225,800 Accounts



Based on the data provided by Facebook, we know that:

In the Hawaii (KAPOLEI, HI) | Waipahu, HI / Ewa Beach, HI / Waianae, HI areas, approximately 225,800 Facebook accounts are interested in car care-related topics. This is a relatively large number considering the size of this area.

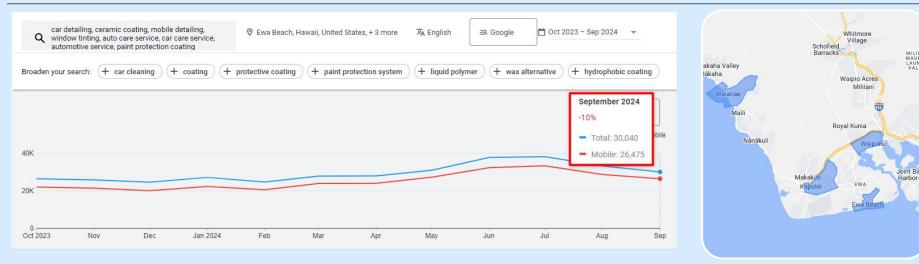
When assessing the demand for car care services on **Facebook** in the Hawaii (KAPOLEI, HI) | Waipahu, HI / Ewa Beach, HI / Waianae, HI area, the data collected allows us to conduct two conclusions:

- There is a high level of demand.
- There is a potential market for advertising campaigns



MARKET DEMAND ON THE GOOGLE PLATFORM





There are about **30,040** searches - with an expected reach of approximately **203,000** for keyword phrases related to **car care** and services such as Ceramic Coating, Paint Correction and Car Detailing...

Given the area's population, this is a significant number, indicating a medium demand for car care and related services, with many people using Google to search for these services.

When assessing the demand for car care services on **Google** in the Hawaii (KAPOLEI, HI) | Waipahu, HI / Ewa Beach, HI / Waianae, HI area, the data collected allows us to conduct two conclusions:

- Medium Demand
- Potential and Stable Market for Advertising Campaigns



SEO AUDIT





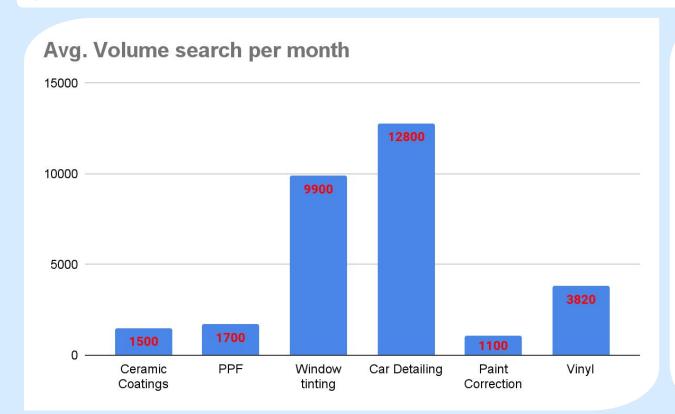


TOP KEYWORDS NEEDED FOR HIGH RANKING





Keywords Research in Area: Hawaii (KAPOLEI, HI | Waipahu, HI / Ewa Beach, HI / Waianae, HI)



Window Tinting and Car Detailing has the highest volume search in your target areas.

Other premium services like **Ceramic Coating, PPF** have lower search volume in the range of **1500 -2000** searches / month.

But You Still Dominate in Coatings, Detailing etc



TOP KEYWORDS NEED TO HIGH RANKING



Q Keywords Research in Area: Hawaii (KAPOLEI, HI | Waipahu, HI / Ewa Beach, HI / Waianae, HI)

No	Keywords	Туре	Volume search / month	Trend	Competition
1	car detailing near me	High conversion keyword	2.400	Increasing	High
2	ceramic coating near me	High conversion keyword	320	Increasing	High
3	mobile detailing near me	Medium conversion Keyword	170	Increasing	High
4	car wash near me	High conversion keyword	22.200	Increasing	High
5	car detail shops near me	High conversion keyword	2.400	Increasing	High
6	ceramic coating cost	Medium conversion keyword	40	Stable	Medium
7	interior car detailing near me	High conversion keyword	70	Stable	Medium
8	ppf near me	High conversion keywords	40	Stable	Medium
9	paint correction near me	High conversion keywords	70	Stable	Medium
10	detailing near me	High conversion keywords	590	Stable	Medium



KEYWORD RANKING TRACKING



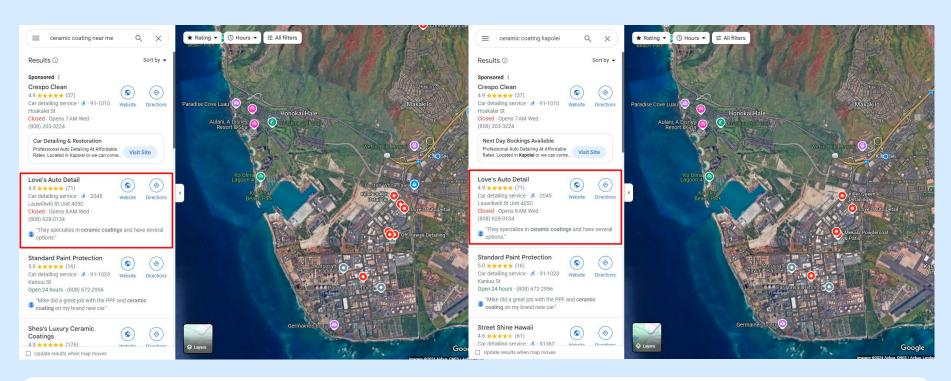
Keywords to check	Love's Auto	Detail (You)	Eco Wash Hawaii		Brown's Mobile Detailing		Street Shine Hawaii		Highend Mobile Car Detailing	
Kapolei, HI	WEB	GBP	WEB	GBP	WEB	GBP	WEB	GBP		
ceramic coatings near me	1	1	11	N/A	13	N/A	N/A	N/A	N/A	N/A
car detailing near me	1 &2&5	1	10	N/A	36	16	11	4	12	12
paint correction Near me	187	1	8 & 11	N/A	4 & 6	N/A	N/A	N/A	12	N/A

After conducting research on the rankings for a range of keywords related to Detailing, Ceramic Coating, and PPF, we found that in your area **Love's Auto Detail (You) are dominating in local search**. This is largely due to your well-optimized website and effective SEO strategy.



KEYWORD RANKING TRACKING



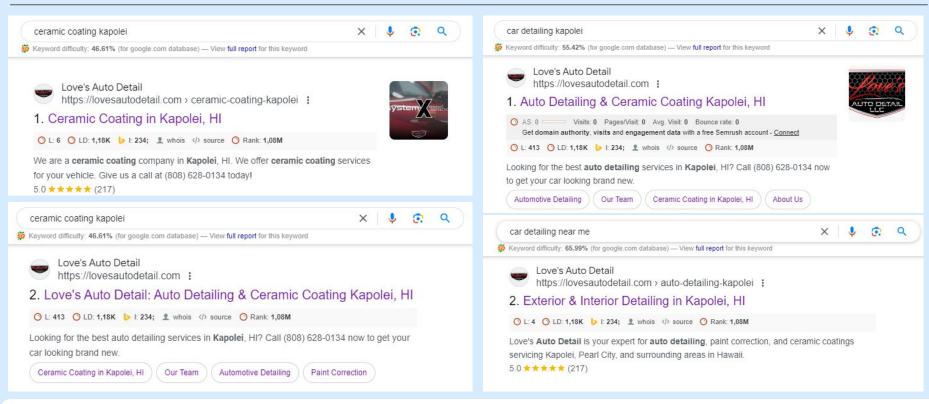


In local searches, you are **dominating Google Map rankings** when searching for **high-converting keywords (Money Keywords)**: Ceramic Coating near me, Kapolei Ceramic Coating, Auto Detailing, or Detailing near me ...



KEYWORD RANKING TRACKING





Love's Auto Detail is **dominant in the region** when **achieving very high rankings with high converting keywords**, with the keywords "ceramic coating kapolei" and "car detailing kapolei".. ETC....



LOCAL COMPETITOR OVERVIEW



9

Overview Performance of Your Local Competitors

Engagement ①									
Metric	lovesautodetail.com	ecowashhawaii.com	 brownsmobiledetailin 	 highendmobileautodet 	streetshinehawaii.com				
Monthly visits	3,026	4,598 🙅	964	490	954				
Monthly unique visitors	990	2,457 🙅	464	157	475				
Visits / Unique visitors	3.06	1.87	2.08	3.13 🙅	2.01				
Usit duration	00:09:45 🙅	00:00:45	00:00:26	00:00:04	00:00:05				
Pages per visit	5.92 🙅	2.27	1.75	1.51	1.63				
∠ Bounce rate	37.5%	22.47% 🙅	43.28%	43.23%	47.03%				
Page Views	17,926 🙅	10,457	1,687	741	1,559				

Top 4 Local competitors							
1	Eco Wash Hawaii						
2	Brown's Mobile Detailing						
3	Street Shine Hawaii						
4	Highend Mobile Car Detailing						

When analyzing the keywords related to the services you offer, we have identified the following main competitors who are directly competing with you in the top ten Google search results in your area:

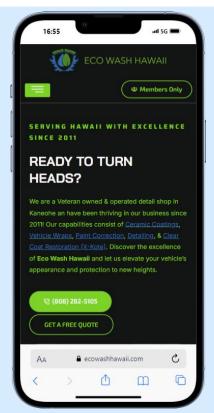
In terms of traffic, <u>ecowashhawaii.com</u> is the <u>strongest competitor</u> with the highest traffic. However, when considering overall performance, including traffic, engagement, and other factors, <u>lovesautodetail.com</u> <u>leads the competition</u>. Meanwhile, highendmobileautodetail.com and streetshinehawaii.com are <u>average competitors</u> without any standout strengths.

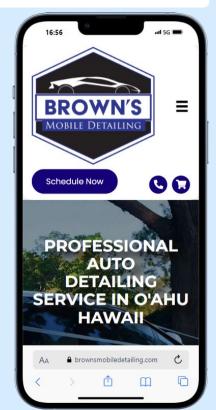


LOCAL COMPETITOR OVERVIEW



Q Overview of your competitor's websites





Your top rated people's choice auto detail shop Click to call Shine Specialist JOIN OUR LOYALTY MEMBERSHIP PROGRAM TODAY! STREET SHINE HAWAII NOW OFFERS AN EXCLUSIVE LOYALTY



Eco Wash Hawaii

Brown's Mobile Detailing

Street Shine Hawaii

Highend Mobile Car Detailing

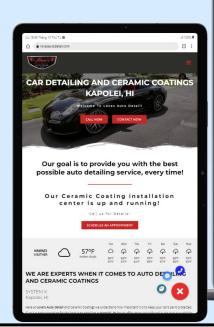


LOCAL COMPETITOR OVERVIEW

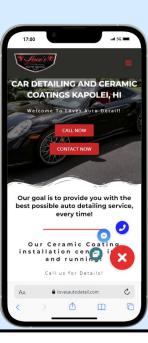


9

Overview of your website interface







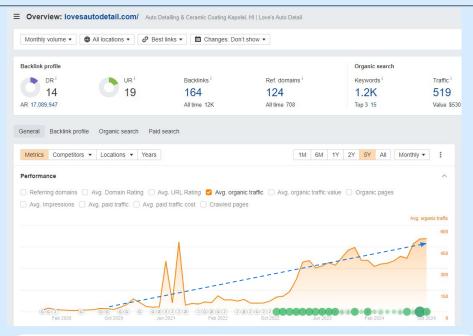
Compared to your competitors, your website has a professional design specially customized for the Auto Detailing industry,. It additionally has advanced features to optimize conversion rates and a good display response on the market. It is compatible for all devices.





SEO OVERVIEW | Performance of: https://lovesautodetail.com/





Your website has been **ranking quite well** by Google with **1.2K keywords** and **more than 500 traffic** from Google per month. This proves that you have been implementing SEO for a while and it is effective. This is a good **step to promote advanced SEO methods** to find more customers.

All Dofollow Nofollow ▼	nks ▼	В	acklink typ	pe ▼ DR	▼ Dom	ain traffic	• C	\ Wor	d or phrase	Ref. page U
129 groups of links	All	New	Lost	iii Show	history: Don	't show 🔻				
Referring page	DR	UR	Domain traffic	Referring domains	Linked domains	Ext.	Page traffic	Kw.	Anchor and target URL	
8 Best Honolulu, HI Car Detailing Shops Expertise.com https://www.expertise.com/ilfestyle/car-det ailing/hawail/honolulu ¥ EN	90	4.4	262.8K	5	16	32	13	31	Website https://lovesautodetail.	com/ ▼
Domains on ip 166.62.107.20 https://domains.tntcode.com/ip/166.62.10 7.20 ▼	59	18	6	5	4,261	4,775	0	0	lovesautodetail.com NOFOLLOW https://lovesautodetail.	com/ ▼
NEW HIGH DA AND DR WEBSITES-112 Way Ranks Ittps://wayranks.com/new-high-da-and-dr-websites-112/ EN FR WORDPRESS	69	12	0	8	2,387	3,235	0	0	lovesautodetail.com https://lovesautodetail.	com/ ▼
Best Custom Web Design Company Professional Website Designer nttps://alexanderprod.com/ wordpress	44	7	0	74	10	12	0	0	IMAGE https://lovesautodetail.	com/ ▼
most visited site 197 https://websitehubdirectory.com/most-visited-site-197/ ▼ EN_WORDPRESS	52	7	0	28	2,617	3,423	0	0	lovesautodetail.com NOFOLLOW https://lovesautodetail.	com/ ▼
most visited site 197 https://topdomadirectory.com/most-visited- site-197/ •	42	7	0	28	2,628	3,436	0	0	lovesautodetail.com NoFOLLOW https://lovesautodetail.	com/ ▼

You already have an **average backlink profile**. This is enough for you to **get good rankings** in your targeted area. However, to be able to develop the strength of the website stronger and have **more traffic**, you still need to optimize and increase the number of backlinks further in the future. We are consistently working on backlinks etc.



SEO OVERVIEW | Overview evaluation checklist



Business Name: Love Auto Detail

Audited By: **DMI SEO Team** Signature: Date: **Oct 09**

Reviewed By: **DMI Project Manager** Signature: Date: **Oct 10**

Technical SEO, Onpage, Offpage	Status	Technical SEO, Onpage, Offpage	Status
Crawlability and Indexing	Good	Security	Good
Site Speed and Performance	Good	Core Web Vitals	Good
Mobile-Friendliness	Good	Image Optimization	Good
URL Structure	Good	External Factors	Medium
Structured Data (Schema Markup)	Good	Analytics and Tracking	Good
Internal Linking and Navigation	Medium	Page Experience	Good
Duplicate Content	Good	International SEO (if applicable)	Good
Meta Tags	Good	Ranking (Local)	Good



SEO OVERVIEW | Overview evaluation checklist



Business Name: Love Auto Detail

Audited By: **DMI SEO Team** Signature: Date: **Oct 09**

Reviewed By: **DMI Project Manager** Signature: Date: **Oct 10**

Local SEO	Status	Local SEO	Status
Google My Business (GMB) Optimization	Good	Local Content Marketing	Good
Local Citations and NAP Consistency	Good	Social Media for Local SEO	Good
Website Optimization for Local SEO	Good	Technical SEO for Local Websites	Good
Local Backlink Building	Good	Localized PPC and Ads (Optional)	N/A
Online Reviews and Reputation Management	Medium	Tracking and Analytics	Good

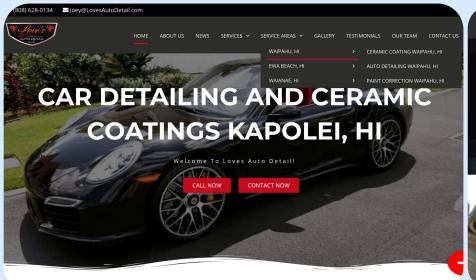
*Measurement scale: Bad, Medium, Good

Overall, your website is **doing well in terms of Technical and Local SEO**. These factors need to be **maintained** so that the website's ranking and traffic are always at their best.



WEBSITE OVERVIEW | https://lovesautodetail.com/









WHY CHOOSE US

Ultimate Paint Protection

Love's Auto Detail is the combination of 24 years of auto detailing experience of knowledge of product usage and skill. We use cutting-edge techniques and prem products to meet the most stringent standards and expectations.



The website is developed according to the **Matrix structure** with **Niche Service pages** targeting each specific area. This will help users **easily find business information** as well as get high rankings on search results.

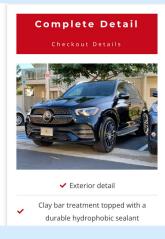
The information on the website **is well-organized**, fully displaying the services provided by the business. This helps customers **easily receive** your information when accessing the website.

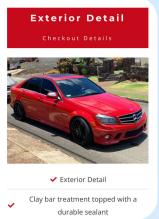


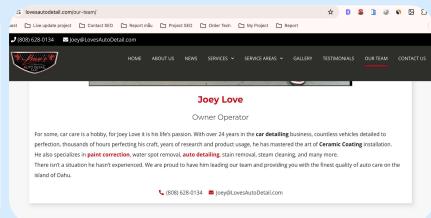
WEBSITE OVERVIEW | NEED TO IMPROVE











Some pages are **missing calls to action (CTAs)**. Adding CTAs to packages can help increase conversion rates. **The team will be working to improve onpage CTA's next month!**

The website also contains a few pages with **thin content.**This affects how Google evaluates the quality of the website. **We will update these pages in October!**







Overall, your website and SEO are doing very well. However, to **increase traffic**, we need to **add more blog posts**. In terms of your website, we need to **develop more funnels to increase the number of leads** in the future by adding more **CTA elements such as Popup, Button, ...**







SEO best practices will apply for you

We will apply all SEO best practices for your website:

- SEO Onpage
- Technical SEO
- Off-Page SEO
- Monitoring and Reporting

For both Website & Google My Business profile.





	SEO Basics			SEO Basics Tools		
0	Set up GSC and Bing Webmaster tools	0	Generate and submit a sitemap	Google Search Console		
0	Set up Google Analytics	0	Create a Robots.txt file	Google Analytics Bing Webmaster Tools		
0	Install and configure an SEO	0	Check Search Console for manual actions	Yoast		
	plugin (WardPress)		Make sure that your website is indexed	Semrush Organic Research Tool		
	Keyword Research			Keyword Research Tools		
	Identify your competitors		Find question keywords	Semrush Keyword Magic Tool		
	Conduct a keyword gap analysis	0	Analyze the intent of pages that rank	Semrush Keyword Gap Tool		
0	Find your main 'money' keywords		Create a keyword map	Google Ads		
	Find long-tail keyword variations		Prioritize by search volume and keyword difficulty	Semrush Topic Research People Also Ask Answer The Public		
	Technical SEO			Technical SEO Tools		
	Leverage "Inspect URL" feature in GSC	0	Check for duplicate versions	GSC and GA		
	Ensure your website is mobile-friendly		of your site	PageSpeed Insights		
	Check your site's loading speed	U	Identify and fix broken links	Google's Mobile-Friendly test		
	Make sure you are using HTTPS	0	Use an SEO-friendly URL structure	Semrush Site Audit Structured Data Markup Helper		
	Find and fix crawl errors	0	Find and fix orphaned pages	Merkle Schema Markup Generato		
	Check the page depth		Check canonical tags			
		0	Add structured data			
	On-Page and Conten	t		On-Page and Content Tools		
	Fix duplicate, missing, and truncated	0	Run a content audit and prune content	Semrush Content Audit		
_	title tags	0	Optimize images for SEO	Semrush Topic Research		
	Find and fix duplicate or missing meta descriptions	0	Organize topic clusters	SEO Writing Assistant On Page SEO Checker		
	Find and fix multiple H1 tags		Find and fix keyword cannibalization	Oli Page SEO Checker		
0	Improve title tags, meta descriptions,		Update outdated content			
	and page content		Improve content readability			
	Off-Page SEO			Off-Page SEO Tools		
	Analyze your competitor's link profile		Implement the Skyscraper technique	Semrush Backlink Audit		
	Conduct a link intersect analysis		Turn unlinked mentions into links	Semrush Backlink Analytics		
	Target your competitors' broken backlinks	Set up and optimize Google Business Profile		Semrush Backlink Gap Semrush Link Building Tool		
	Leverage digital PR			HARO Prowly Google Business Profile		







For every partner website, we always research and apply the best practices to optimize user behavior and achieve the highest conversion rates and ranking, this helps increase your revenue while optimizing your costs.





SOME SEO BEST PRACTICES FOR YOUR WEBSITE HAVE BEEN APPLIED:



LP design follows the AIDA model guidelines.



LP design follows UX/UI standards.



Tracking and analyzing customer behavior platform



Integrate with your CRM System



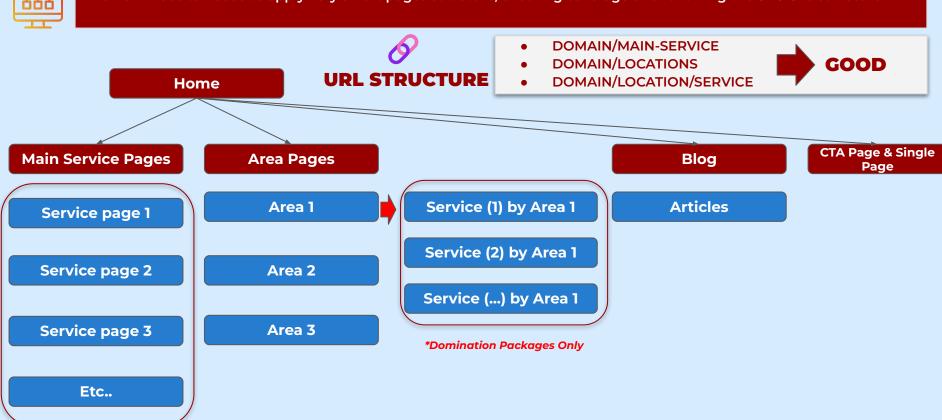
For the website: All pages must have features that meet the standards of our industrial website.







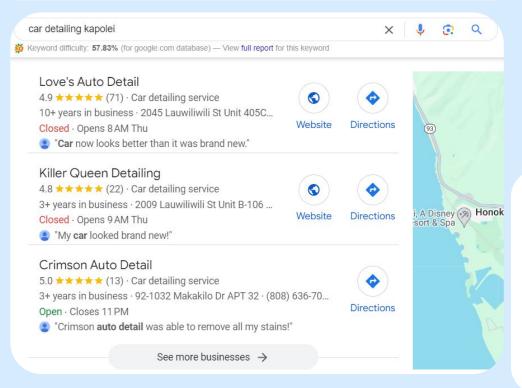
The new website needs to apply very smart pages structure, ensuring coverage and following the SEO Silo structure.







Optimize GBB & GPB Postings Monthly







Optimizing GBP will help reach customers effectively.

Maintaining GBP also helps Google appreciate the business, thereby ranking the business higher on search results.



BEST PRACTICES - DMI FOLLOW THESE





Daniel's Detailing V Local KWs generator V Plan V Social Entity - NOV V Social Entity - DEC V Social Entity - JAN V Social Entity - FEB V Social Entity - MAR V Social Entity - April V Social Entity - May



Domain



Link to website

Checked

Content

1	<u>reddit.com</u>	https://www.reddit.com/user/danielsdetailing/comments/1ccj8rr/ceramic coating in mesa az daniels_detailing/	Are you tired of your car's paint job fading, chipping, or dulling under the scorching Mesa, AZ sun? Look no further than Daniel's Detailing for the ultimate solution: ceramic coating. Our cutting-edge ceramic coating	V	https://danieldetailingaz.com/rv-detailing/
2	folkd.com	https://folkd.com/link/Ceramic-coating-in-mesa-AZ-	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV detailing and the benefits it brings.	V	https://danieldetailingaz.com/rv-detailing-average-price/
3	boosty.to	https://boosty.to/danielsdetailing/posts/ef36d383-cci	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best.	~	https://danieldetailingaz.com/interior-detailing/
4	<u>yelp.com</u>	https://www.yelp.com/user_photos?select=TINy-fi_y	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best.	\checkmark	https://danieldetailingaz.com/boat-detailing/
5	flipboard.com	https://flipboard.com/@danieldetailing/-mobile-auto-	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV		https://danieldetailingaz.com/chandler-az/
6	diigo.com		In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV	V	https://danieldetailingaz.com/queen-creek-az/
7	<u>instapaper.com</u>	https://www.instapaper.com/p/danieldetailing	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV		https://danieldetailingaz.com/gillbert-az/
8	Band.us	https://band.us/band/92834291/post/7	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best.	~	https://danieldetailingaz.com/does-ceramic-coating-protect-agai nst-bird-droppings/
9	hahalolo.com	https://www.hahalolo.com/post/6629f651de22ac0a0	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best.	~	https://danieldetailingaz.com/auto-detailing/
10	Ko-fi.com	https://ko-fi.com/i/IP5P8XBFKS	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best.	\checkmark	https://danieldetailingaz.com/auto-detailing/
11	justpaste.it	https://iustpaste.it/ccgzr	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV detailing and the benefits it brings. Phone: +1 480-734-8316 Website: https://danieldetailingaz.com/ceramic-coating/		https://danieldetailingaz.com/ceramic-coating/
12	glose.com	https://qlose.com/activity/6629f8a8c69b4146e265af	In Mesa, AZ, Daniel's Detailing offers top-notch RV detailing services to keep your recreational vehicle looking its best. Our blog post dives into the importance of professional RV detailing and the benefits it brings. Phone: +1 480-734-8316 Website. https://danieldetailingaz.com/rv-detailing/		https://danieldetailingaz.com/ry-detailing/
+ =	Daniel's Detailing ▼ Local KWs gen	erator • Plan • Social Entity - NOV •	Social Entity - DEC ▼ Social Entity - JAN ▼ So	ocial Entity - FI	EB Social Entity - MAR Social Entity - April

Build Your Social Entity / Google Stacking & take care of them monthly, This is an important best practice to boost SEO.



PAID ADS AUDIT







COMPETITION LEVEL - GOOGLE PLATFORM



Sponsored

o thi

thirstycarspaintprotection.com

https://www.thirstycarspaintprotection.com > thirsty_cars > ceramic_coating

Oahu's #1 Ceramic Coating

We Install Coatings Daily — Thirsty Cars Is Oahu's #1 Installer Of Premium Ceramic Coatings & Protective Window Tint. After Installation Your Vehicle Will Look Better Than & Stay That Way For Years To Come.

View Coating Packages · Our Recent Work · Window Tint · Why Choose Thirsty Cars?



For keywords related to Ceramic Coating, Paint Correction, Detailing services specifically and other car care services in general:

Out of **ten random Ad checks** throughout the day, **seven** showed all six Google Ad positions were occupied.

This shows that the competition on Google advertising platform for car care services in this area is **high**.

*** The data table on the side shows the **number of Google's advertising** positions purchased by competitors for searches related to service keywords.

Note: For each search involving a service keyword, Google reserves **seven display positions** for ads on the search results page.

paint correction near me x 🌷 🙃 🔍 standardpaintprotection.info Kapolei Hawaii | Pro Ceramic Graphene Coatings November Special, \$300 Off our 8-Year Ceramic Coating, Limited Availability, 8-Year/100K Mile Warranty Ceramic Coating, Save Time And Money, Ultimate Protection, Flawless Aesthetics, Benefits: Increased Resale Value, Flawless Aesthetics, Hassle-Free Maintenance Sponsored killergueendetailing.com https://www.killergueendetailing.com ‡ Kapolei - Paint Correction See Why Killer Queen Detailing Was Voted Best In Hawaii Two Years In Row Today. We Offer a Variety of Packages and Terms to Meet Your Budget and Your Needs. Fair Prices. Request A Ouote, Great Customer Service. Ceramic Coating Services · Ceramic Coating Service · Contact Us · Membership Information oahudetailing.com https://www.oahudetailing.com > auto > detailing Car Detailing & Restoration | Car Detailing Oahu Professional Auto Detailing At Affordable Rates. Located in Kapolei or we can come to you. Leaving You With A Flawless Finish For Maximum Results. Contact us today for a

quote.

Keywords about car care services (Ceramic Coating, Paint Correction, Detailing, ...)

Search times	Number of ad positions purchased
1st time	6/7
2nd time	6/7
3rd time	3/7
4th time	6/7
5th time	7/7
6th time	7/7
7th time	3/7
8th time	7/7
9th time	4/7
10th time	6/7

Competition Level - Google Platform - High

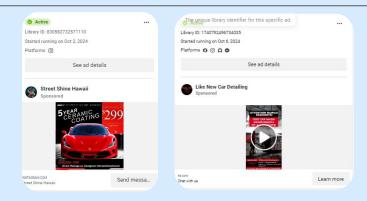


COMPETITION LEVEL - FACEBOOK PLATFORM



Competitor	Facebook Advertising Status	Article Update Frequency
Street Shine Hawaii	Running ads	No Often
Killer Queen Detailing & Tinting	None	No Often
Standard Paint Protection	None	No Often
Crimson Auto Detail LLC	None	No Often
Oshima Detailing Services, LLC	None	No Often
Premiumautosalonhawaii	None	Frequent
Brown's Mobile Detailing	None	No Often
Like New Car Detailing	Running ads	No Often
Professional Auto Detailing	None	Frequent
Moku Detailing, LLC	None	No Often

Competition Level - Facebook Platform - Low



Location: Hawaii (KAPOLEI, HI) | Waipahu, HI / Ewa Beach, HI / Waianae, HI

After analyzing ten competitors offering Ceramic Coating, Paint Correction and Detailing services, we found that:

- Only 20% of competitors are running Facebook advertising campaigns.
- Only 20% of competitors are posting regularly on social media

This shows that the competition on Facebook advertising platform for car care services in this area is **Low.**



EVALUATE THE FEASIBILITY OF RUNNING ADS



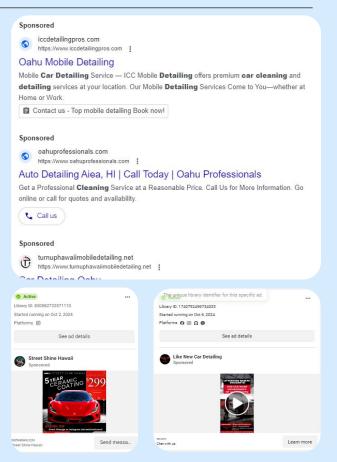
Advertising platform	Facebook	Google Search
Market Demand	Medium	Medium
Competition Level	Low	High
Evaluate The Feasibility Of Running Ads	Should be implemented	Should be implemented

Location: Hawaii (KAPOLEI, HI) | Waipahu, HI / Ewa Beach, HI / Waianae, HI

Based on our research and data collection from platforms in your area, we recommend the following:

Google Ads: Deploy Google Ads campaigns to capture potential customers actively searching for related services each month.

Facebook Ads: Deloy Facebook advertising campaigns to target potential customers in this moderately competitive market.







PROPOSED ADVERTISING BUDGET - GOOGLE ADS



TYPES OF GOOGLE ADS	ADS	AUDIENCE	AD POSITION
Google Search Ads	Display Ads when customers search for relevant keywords. Use catchy and attractive titles and messages to entice customers to click on the ads.	New	Google search page results

CAMPAIGN	BUDGET PER MONTH	BUDGET PER DAY	IMPRESSIONS (EXPECTED)	CLICKS (EXPECTED)	AVG. CPC (EXPECTED)
Ceramic Coating	\$800	\$26.7	2606	258	\$ 3.1
Paint Correction	\$800	\$26.7	3207	276	\$ 2.9
Car Detailing	\$800	\$26.7	3685	348	\$2.3

We recommend the above budget for Google Ads campaigns. You can choose any campaign you prefer.



PROPOSED ADVERTISING BUDGET - GOOGLE ADS



Top Keywords Used For The Campaign

Ceramic Coating

	Keyword	4	Avg. monthly searches
Keyv	vords you provided		
	ceramic coating	720	~ ~~
	ceramic coating near me	320	
Keyv	vord ideas		
	ceramic coaters near me	320	
Keyv	vords you provided		
	car ceramic coating	170	WV-
Keyv	vord ideas		
	auto ceramic coating	170	~~~
	automotive ceramic coating	170	WV-
	best ceramic coating for cars	90	
	best auto ceramic coating	90	^
	best automotive ceramic coating	90	
	best ceramic auto coating	90	

Paint Correction

	Keyword	Avg. monthly searches	
Key	words you provided		
	paint correction	70 ~~~	
	paint correction near me	70	
Key	word ideas		
	correction paint	70 ~~~	
	paintwork correction	70 ~~~	
Key	words you provided		
	car paint correction	10/	
Key	word ideas		
	paint correction and ceramic coati	10 /	
	paint correction cost	10	
	car paint correction near me	10	
	paint correction and ceramic coati	10	
	auto paint correction near me	10	

Car Detailing

	Keyword (by relevance)	Avg. monthly searches				
Keyv	Keywords you provided					
	car detailing	720				
	car detailing near me	2,400				
	auto detailing	390				
	auto detailing near me	880				
	automotive detailing	390				
	automotive detailing near me	880				
Keyv	vord ideas					
	ceramic coating near me	320				
	mobile car detailing near me	110				
	mobile detailing near me	170 🛶				
	detailing near me	590				
	full service car wash near me	260				
	hand car wash near me	260				

These are the top most searched and popular keywords for each service you want to focus on. The chart below shows the average amount of monthly search volume as well as the search trends over time.

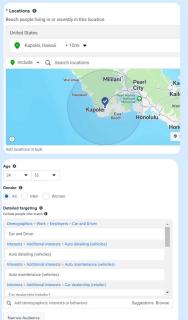




PROPOSED ADVERTISING BUDGET - FACEBOOK ADS

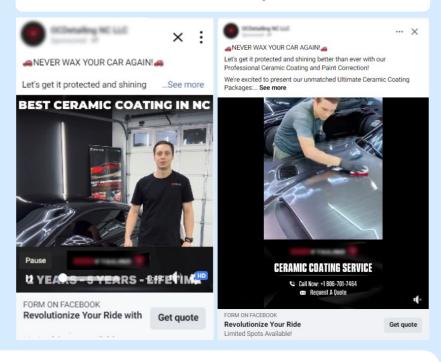


Demo Target Audience



Location	10 mile radius from Hawaii (KAPOLEI, HI) Waipahu, HI / Ewa Beach, HI / Waianae, HI		
Age	24 - 55+		
Gender	All gender		
Interests	People interested in car care topics		
Estimated audience size	225,800 Accounts		

Demo Ads Template



We recommend this target audience & Ads template for Facebook Ads campaigns. You can choose any campaign you prefer.



PROPOSED ADVERTISING BUDGET - FACEBOOK ADS



TYPES OF FACEBOOK ADS	ADS INTRODUCE	AUDIENCE	ADS POSITION	
Lead Form	Use service introduction videos to attract customers to leave consulting information.	Customers who have a need for the service you are providing. Customers who have interacted with your Fanpage and customers who have visited your website	Facebook News Feed	
PURPOSE		Increase leads requesting Paint Correction, Car Detailing and Ceramic Coating service consultation. The quality of the leads brought back is always monitored daily to ensure quality and minimize spam leads.		

CAMPAIGN	BUDGET PER DAY	BUDGET PER MONTH	MONTHLY ENGAGEMENT (EXPECTED)	COST PER ENGAGEMENT (EXPECTED)	MONTHLY LEAD (EXPECTED)	COST PER LEAD (EXPECTED)
Paint Correction	\$33.3	800	5000	\$0.2	14	\$60
Ceramic Coating	\$33.3	800	4166	\$0.24	14	\$60
Car Detailing	\$33.3	800	6213	\$0.19	20	\$40

We recommend the above budget for Facebook Ads campaigns. You can choose any campaign you prefer.









For every Ads campaign to be effective, it is crucial to have a good landing page that uses best practices to optimize paid search conversions

NANOPRO CERAMICS-CERTIFIED CERAMIC COATING INSTALLATIONS

At CDC Detailing, our team stays updated with the latest installation and maintenance techniques to provide exceptional ceramic coating products from NANOPRO. This ensures top-quality ceramic coating for every vehicle. The particular package you choose from our offerings boasts some of the most resilient and water-repellent formulas available in the ceramic coating market.

The formulas from NANOPRO that our team specializes here at CDC Detailing include:



Titanium™ 9H Ceramic Coating

NanoPro Titanium 9H Ceramic



Borophene 2.0 Maximum™

The NanoPro Borophene 2.0



10H Radical™ Ceramic Coating

NanoPro Ceramic Plus 10H

MacBook Air



SOME BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED



LP design follows the AIDA model guidelines.



LP design follows UX/UI standards.



Tracking and analyzing customer behavior platform



All-in-one marketing and CRM (Customer Relationship Management) System



Interest

Desire

Action





BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED

AIDA Model





LP design follows the AIDA model guidelines.

A well-designed AIDA landing page includes:

- Attention: An eye-catching headline and engaging visuals to grab attention.
- nterest: Content that addresses the visitor's needs. or interests, often with relevant information or a story.
- Desire: Persuasive elements that highlight the benefits and unique selling points, creating a strong emotional appeal.
- Action: Clear and compelling calls to action (CTAs) that prompt visitors to take the desired action, such as filling out a form or making a purchase.
- > AIDA-based landing pages effectively capture attention, build interest, create desire, and drive action, leading to higher conversion rates.







BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED



LP design follows UX/UI standards.





To ensure the best user experience when designing a landing page, we following **UX/UI** standards:

- Simple Design: Keep the page uncluttered.
- Clear Headlines: Highlight the main offer.
- Easy Navigation: Organize for smooth use.
- Visible CTAs: Place clear action buttons.
- **Mobile-Friendly:** Ensure compatibility with all devices.
- Fast Loading: Optimize for speed.
- Accessible: Design for all users.
- **Engaging Visuals:** Use quality images.
- **User Testing:** Gather feedback and improve.
- Consistent Branding: Use uniform styles.
- > Applying these standards helps create a user-friendly and effective landing page that meets the needs of visitors and drives conversions.







BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED

The pop-up is designed visually to showcase promotions (if any), including both call and form options for action in various formats





LP design follows UX/UI standards.



Genuine customer reviews From Google Business



There is a video showcasing the service process

Package information is transparent and clear





GET A QUOTE





- Red zones indicate areas of high customer interest.

- Yellow and then green zones indicate decreasing levels of customer interest in different sections of a landing page.

We utilize advanced tools to track, survey, and analyze customer behavior, enabling us to optimize the landing page effectively.







BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED



Tracking and analyzing customer behavior



Our platform records customer interactions in video simulations and analyzes their behavior on the landing page.



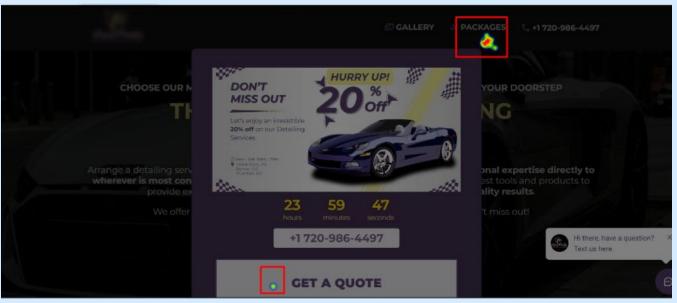




BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED



Tracking and analyzing customer behavior



- Red zones indicate areas of high customer clicks.
- Yellow and then green
 zones indicate decreasing levels of customer clicks in those areas.

The tool also analyzes customer interaction behavior on the landing page.







BEST PRACTICES FOR LANDING PAGE RUN ADS HAVE BEEN APPLIED



All-in-one marketing and CRM (Customer Relationship Management) System

CRM is a system that helps businesses efficiently organize and analyze customer information. We collect data from three main sources through the landing page: forms, calls, and chat widgets.

	Form			_	Chat widgets
	SET A QUOTE				Have a question?
YOUR NAME *	EMAIL *		Call	•	 Enter your question below and a representative will get right back to you.
PHONE *	VEHICLE INFORMATIO Year, Type, Color	N	CALL US N	low	Name Mobile Phone
SERVICE YOU ARE	E INTERESTED IN	<u> </u>			E-mail Message
	a Conditions provided by the company. By p ber, I agree to receive text messages from the SUBMIT				By submitting you agree to receive SMS or emails for the provided channel. Rates may be applied. Send
	Pool Friendly Name	Visitors Source	Tracking Number	Forwarding Number	Status
	TrackingNumbers	all_visitors	4 numbers	+1 910-816-0352	Active

Additionally, we will purchase a dedicated phone number for each campaign to use as a tracking number.







BEST PRACTICES FOR LANDING PAGE WHERE RUN ADS HAVE BEEN APPLIED



All-in-one marketing and CRM (Customer Relationship Management) System

Once customers provide their information, our system records the details of each customer, and you will receive immediate notifications about them.

C () (1) Opportunities Opportunities Pipelines Bulk Actions Lead Journey | Wax Maste... v I All + List Q Search @ Manage Fields CC Form CC | Chat CC | Phone PPF | Form CC | Not Interested PPF | Chat 0 Opportunities \$0.00 22 Opportunities \$0.00 12 Concertunities \$0.00 17 Opportunities \$0.00 17 Opportunities \$0.00 0 Opportunitie Ceramic Coating | Form Chat widget (620) 840-2579 (2.) PPF | Form (2. LP CC | Form LP I Chat LP PPF | Form \$ 0 0 B 0 B @ D O B D A © ⊕ ♥ ⊕ Ø Ħ \$ 0 0 B 0 B Ceramic Coating | Form Chat widget (310) 890-7307 (2) PPF | Form (2x) LP CC | Form LP I Chat LP PPF | Form \$ 0 0 0 0 0 C 0 0 0 0 0 © D € D 0 10 \$ 0 0 0 0 0 Ceramic Coating | Form Chat widget (352) 247-2808 (2.) PPF | Form (2x) LP CC | Form LP I Chat I D DDC I Corre © D € D ⊕ \$ 0 0 0 0 0 C 0 0 0 0 0 \$ 0 0 0 0 f (352) 247-2819 PPF | Form (2, Ceramic Coating | Form Chat widget LP | Chat LP PPF | Form \$0.00 © D € D ⊕ \$ 0 0 B 0 B @ D D D D D \$ 0 0 B 0 6 (2.) PPF | Form Ceramic Coating | Form Chat widge (917) 538-2727 LP I Chat LP PPF | Form LP CC | Form \$0.00 \$0.00 \$0.00 \$ 0 ♥ B ☑ A 8 D B D B C D C C C 2 \$ 0 0 B 0 E

Finally, based on the collected information, we will follow up with each customer via messaging within one week. **This is a unique automation system.**





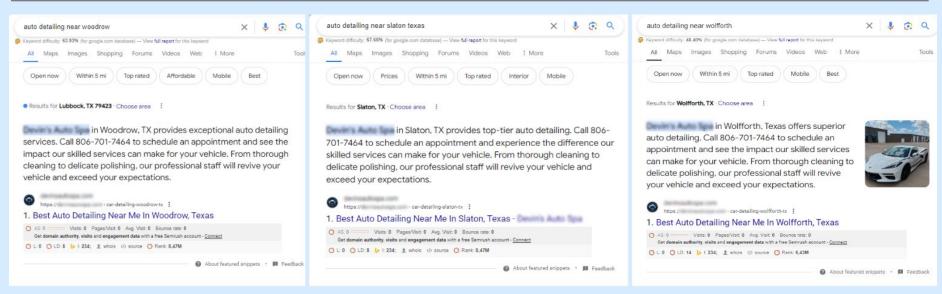
CASE STUDY







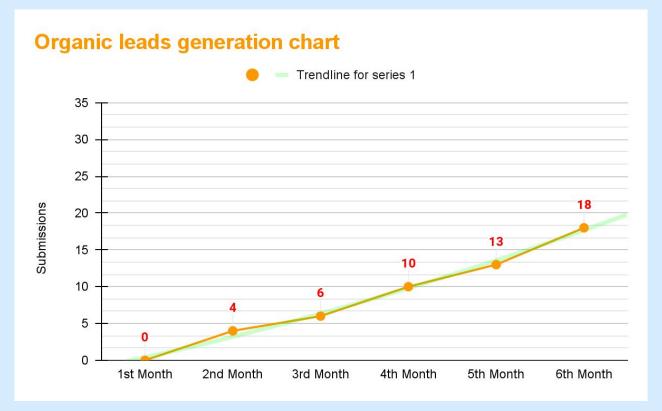
OUR CASE STUDY - SEO





Our partner ranks as Featured Snippets for three keywords + areas: "auto detailing near woodrow", "auto detailing near slaton", "auto detailing near wolfforth". This enhances their visibility and search ranking and secures prime positions on Search Engine Results Pages (SERPs).

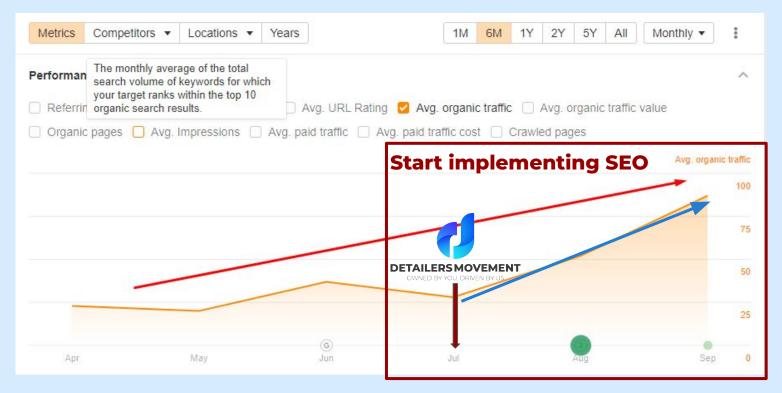






The graph shows the result of a client who achieved significant organic revenue growth nearly six months after launching a new website and implementing our SEO strategies.





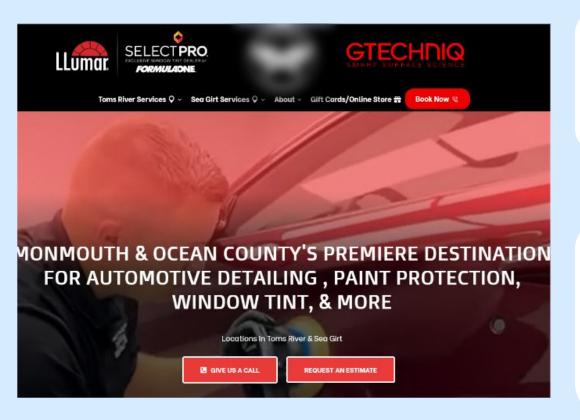


After we audited and improved our client's website and started using SEO strategies, we saw **SEO growth** had **increased by more than 100%**. This improvement is seen in more **website visitors, better rankings, and more keywords showing up in searches.**









Before working with us, **Our Partner** had run Google ads with their previous agency.

However, their Google advertising campaign was **not effective** because the **cost per lead and per click was quite high.**

After taking over the campaign, we improved its effectiveness through **three main points.**

- 1. Research high-converting keywords.
- 2. Improve the entire landing page, including content, call-to-action buttons, and the lead generation funnel.
- 3. Rewrite the Ad copy, adding compelling content to encourage customers to click.





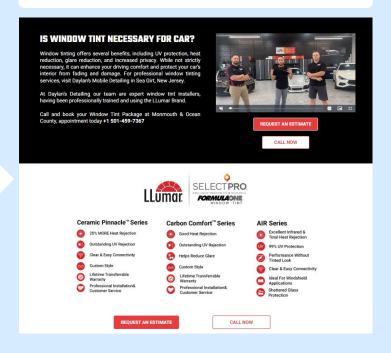
Old Landing Page





Improve

New Landing Page



New Ads Copy

| The #1 Window Tint Shop in NJ | Lifetime Limited Warranty | Ad | windowtint | Win...

The Best Window Tinting. For best window tinting services. Protect Your Skin and Health with Our High-Quality Window Tinting Solutions.

What our clients say

Why choose us?

View packages

Get A Free Quote

| The #1 Window Tint Shop in NJ | Lifetime Limited Warranty | Adj windowtint com/Win...

For best window tinting services, visit Daylan's Detailing in Sea Girt. Protect Your Skin and Health with Our High-Quality Window Tinting Solutions. View packages

What our clients say

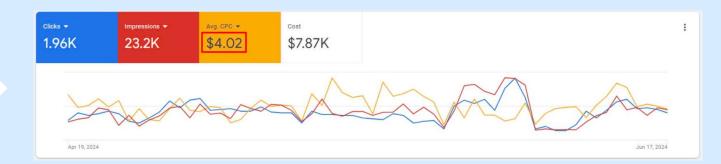
Why choose us?

Get A Free Quote



Before Improvement

CPC: \$4.2

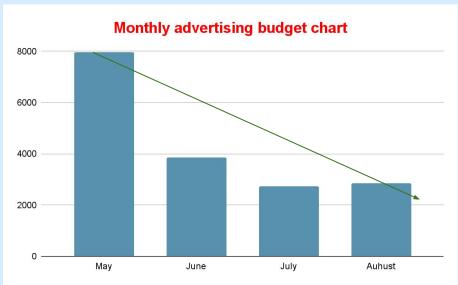


After Improvement **CPC: \$1.8**









From May to August, we comprehensively applied the best optimization tactics to our partner's advertising campaign, yielding extremely positive results:

- Budget: Reduced from \$7,957 to \$2,040
- Number of Leads: Increased from 24 to 80







Through hundreds of Facebook advertising campaigns, we have come up with effective advertising formulas for "Car Care, Detailing and Auto Protection" businesses on the Facebook platform.

Our team will closely monitor your advertising campaign results on a daily basis to ensure your investment is cost-effective and brings you results.





https://bookacallwithdetailersmovement.as.me/schedule.php

THANKS FROM THE WHOLE TEAM AT DMI - WE APPRECIATE OUR PARTNERSHIP